

**ESAMI PRELIMINARI – INTEGRATIVI- IDONEITA'**

**INDIRIZZO SERVIZI COMMERCIALI**

**NUCLEI ESSENZIALI**

**INGLESE**

**ANNUALITA' DAL 1° AL 5° ANNO**

INGLESE 1° ANNO	
<b>ESSENTIALS FOR COMMUNICATION</b>	Verb to be Personal pronouns Object pronouns Possessive adjectives Question words Articles Plurals This/that/these/those Preposition of place Have got Imperatives
<b>DAILY LIFE AND ROUTINE</b>	Present simple affirmative Prepositions of time Present simple with adverbs of frequency
	Present Simple Like/Love/Hate....+ing Possessive's and whose Possessive pronouns
<b>FREE TIME AND PLANS</b>	Present Continuous Present Continuous vs. Present Simple
<b>FOOD &amp; DRINKS</b>	Countable and uncountable nouns some/any; how much/many; a lot (of); much/many

INGLESE 2° ANNO	
<b>TIMES OF LIFE</b>	Past simple of to be Time expressions Past simple affirmative (regular and irregular verbs) Past time expressions Could

<b>MAKING COMPARISON</b>	Comparatives and superlatives
<b>FUTURE PLANS</b>	Present continuous for future plans To Be Going to (predictions and future intentions) Will for predictions
<b>RULES &amp; OBLIGATIONS</b>	Must vs. Have to: Neg. & Interr. Forms
<b>PAST AND PRESENT</b>	Present perfect with ever/never/yet Just/already/ been/gone For/since Past Continuous Used to
<b>PROBABILITIES</b>	Zero and First Conditionals Should and Ought to

INGLESE 3° ANNO/COMMERCIALE	
<b>ECONOMIC ENVIRONMENT</b>	Needs and wants Goods and services Factors of production Sectors of production The Supply chain Deindustrialization Inflation
<b>GLOBAL TRADE</b>	Commerce and trade Global trade development Home trade International trade e-commerce Inequalities in trade Fair trade Protectionism
<b>INTO WORK</b>	Written Communication Business letters E-communication instant messaging E-mails and netiquette
<b>CULTURAL BACKGROUND</b>	English a global language The spread of English around the world The Four Nations Milestones in British history

INGLESE 4° ANNO / COMMERCIALE	
<b>THE BUSINESS WORLD</b>	Business structures Sole traders Partnerships Limited companies Cooperatives Franchises Business growth
<b>DELIVERING GOODS</b>	Logistic Transport Insurance
<b>A RESPONSIBLE BUSINESS</b>	A fragile world: global warming the greenhouse effect Renewable energy Recycling
<b>CULTURAL CONTEXT</b>	A Parliamentary system: the U.K. The British government

INGLESE 5° ANNO / COMMERCIALE	
<b>RESPONSIBLE BUSINESS</b>	Green Business Fair Trade Ethical Banking Microcredit The Grameen Bank
<b>GLOBALISATION</b>	What is Globalisation? Global Companies
<b>MARKETING</b>	Marketing concept Market segments Market research The marketing mix. The four Ps Advertising
<b>CAREERS</b>	Job searching Applying for a Job Job interviews
<b>THE FINANCIAL WORLD</b>	Banking Central bank The stock exchange Stock indexes

<b>CULTURAL CONTEXT</b>	The great Depression The Wall Street Crash Ellis Island: immigration issue

**COORDINATORE/trice DI DIPARTIMENTO**